

Newsletter

Factory Expansion

This publication is part of Annexair's initiative to enhance communication with its reps and promulgate technical knowledge. With this news letter we launch a series of informational and technical bulletins to keep you up to date on the latest news and technological developments at Annexair. A technical bulletin will follow shortly.

New Factory Inauguration



In 2006 Annexair has completed a major expansion of its head office and factory in Drummondville, Québec. The new factory inauguration event took place on May 2006 in the presence of employees, workers who took part in the project and representatives of the city of Drummondville. The total area of the factory and offices has been increased to 85,000 sq. feet. The factory interior was completely redesigned and the production capacity doubled. New German made machinery was purchased for the sheet metal department.

This is the third major expansion in six years and it comes in response to the fast growth in sales Annexair has been enjoying. Annexair's sales increased five-fold in the last six years and continue to climb. Our projections show an increase of 35% over the next 2 years. The latest expansion will assure we can meet this growth, maintain our competitive edge and continue to deliver a quality product on time. We would like to thank all our representative offices for their part in the company's success.



Annexair's president François Lemieux giving a speech at the factory Inauguration.

In Brief

Staff News

Along with the expansion of the production capacity comes an expansion in the workforce. Many new employees have joined us during the past year. Among those whose names you may see:

Carl St. Laurent P.E. heads the refrigeration department and is responsible for design and integration of air cooled and water cooled systems. Two new engineers, **Enrico Yu** and **Qiao Lihong** joined the sales office as internal sales engineers.

Anthony Palucci is celebrating his 10th anniversary with Annexair.

Congratulations to **Anne-Laurence** on her newly born daughter born June 29th. Anne-Laurence will be on maternity leave until the spring of 2007.

New Tools

Some of you have already seen the **Project Worksheet**. Please use it when submitting for a preliminary workup. Don't think of it as a form, but more a check list to ensure we have the complete and accurate information required for the selection. This will help us respond quickly to your selection requests. You can now download an improved version of the form from our website. An electronic version will be soon available.

We are working on a **new web site** expected to be launched this fall. The web site will include comprehensive information about the company and its products to support your sales efforts, as well as a rep-specific section.

Below are some views of the interior of the new factory. We boast one of the cleanest and most modern manufacturing facilities in the business. We invite you to come and see for yourself. (and bring along your customers.)



Creating a clean and tidy work environment was one of the design objectives. The factory floor was painted with a special light colored washable epoxy paint, and the different work areas are clearly defined.

A view of the electrical assembly and testing area. Windows all around the factory provide natural lighting.



The engineering and production offices have large window facades allowing a full view of the production area.

Improved testing facilities; A 4000 gallon water tank was installed 16 ft. deep in the ground for testing water-cooled systems.

